

Dunn Theatre at the Fundy Discovery Aquarium!

NOTE: The below details describe rental fee scenarios for use of the Dunn Theatre in the Fundy Discovery Aquarium primarily to host movie showings, performing arts or lectures. Please reach out to host a conference symposium or special event within the facility so we can redirect you accordingly! Academic and non-profit rental rates are also possible.

The Fundy Discovery Aquarium offers the only modern theatre in all of St. Andrews by-the-Sea with its comfortable 218-soft seats, modern AV capacity, performer preparation area with washroom, foyer Art Gallery to enter the theatre, main floor washrooms designated for event attendees, and basic house audio/lighting equipment (although professional relationships are present to contract local third party capacity for lighting, audio and virtual event capacity).



Year Round Events only in the Dunn Theatre

In these cases, the Fundy Discovery Aquarium may still be open to the public for general admission visitation. A bar may still be set-up to service guests to the Dunn Theatre but food catering may be difficult.

✓ Ticketed Events

1. Commercial/Personal Use
10% of the gross ticket sales (minimum \$500 to maximum \$1,000)
2. Local* Non-Profit/Charity Use**
10% of the gross ticket sales (minimum \$250 to maximum \$750)

✓ Non-Ticketed Events

Commercial/Personal Use

- Full Day \$750
- Half Day \$600
- Evening \$500

Local* Non-Profit/Charity Use**

- Full Day \$500
- Half Day \$350
- Evening \$250

* From the Charlotte County area

** Events raise funds for registered charitable organizations and must occur outside of the charity's regular course of business/activity.

Year Round Events in both the Dunn Theatre & Fundy Discovery Aquarium

Rental rates for both of these spaces are the same as those outlined within our conference symposium & banquet/reception summary as those events will also occur within both locations when booked at the Fundy Discovery Aquarium. Ticketed activities are set at the base rate and then include an escalator rate based on the number and value of ticket sales.

✓ Ticketed Events

1. Commercial/Personal Use
10% of the gross ticket sales with following limits
 - a. **September – May: minimum \$2,500 to maximum \$4,000**
 - b. **June, July & August: minimum \$10,000 to maximum \$12,000**
2. Local* Non-Profit/Charity Use** – inquire for rental rates

✓ Non-Ticketed Events

1. Commercial/Personal Use
 - a. **September – May: all day rate \$2,500 vs evening only \$750**
 - b. **June, July & August: all day rate \$10,000 vs evening only \$3,000**
2. Local* Non-Profit/Charity Use** – inquire for rental rates

* From the Charlotte County area

** Events raise funds for registered charitable organizations and must occur outside of the charity's regular course of business/activity.

Personnel

Technical Supervision is INCLUDED in rental fee

Additional Staff (minimum 4 Hours per person) \$25/hour

Overtime (over 8 hours in same day) 1.5x hourly rate

Miscellaneous

Merchandise Sales (sold by Client/Artist) 10% of gross (includes HST)

Merchandise Sales (sold by Huntsman Staff) 15% of gross (includes HST) – min. \$60

Advertising Placement cost + 15%

Social Media event promotion \$500/event

Excessive Event Cleaning Fee (as required) \$100 + 1.5x outside cleaning fees

Other Outside Services cost + 15%

For rental inquiries, contact:
huntsman@huntsmanmarine.ca
 506-529-1200

Bar Services:

The foyer entry area of the Dunn Theatre and all Galleries and outside grounds of the Fundy Discovery Aquarium are licensed and a bar may be available for events.

- ✓ Rentals of the Dunn Theatre only may have one bar set-up within the foyer entry to the theatre but note space is limited.
- ✓ Rentals of the Dunn Theatre & Fundy Discovery Aquarium may have bars set-up within the Galleries as per usual with other receptions.
- ✓ Cash bar rental includes **\$200/bar set-up fee** and **\$25/hr/bar** rental rate for a 3 hour rental minimum. Retail concession prices will apply.
- ✓ For larger groups, who only require wine service, you may choose to offer a host bar to your guests and be charged by the bottle. A minimum of 12 bottles will apply.

Catering

Meetings hosted on the Huntsman Marine campuses enjoy food service that offers taste, quality and appeal in partnership with Dominion Hill Country Inn. We want guests to experience the passion we have for good food that is well prepared and attractively presented.

- We will work with you to ensure your participants are well fed, both body and mind, including choices that provide accommodation for special dietary restrictions.
- Catering options for activities renting only the Dunn Theatre are quite restricted but cocktail hor d'oeuvres may be possible within the foyer entry to the theatre depending on the number of guests that you will host. **Please discuss your needs with our staff and we will connect you with Dominion Hill accordingly.**
- Catering for breakfast, morning and afternoon nutrition break, lunch and dinner menus are possible, along with cocktail hor d'oeuvres, should you plan to rent the Dunn Theatre & Fundy Discovery Aquarium to host your meeting. **Please discuss your needs with our staff and we will connect you with Dominion Hill accordingly.**

Huntsman Marine Bus

We operate an 11-passenger + wheelchair accessible bus that may also be booked to facilitate transfer of your meeting participants from their accommodations within the Town of St. Andrews to the Fundy Discovery Aquarium.

- ✓ 3-hour minimum rental
- ✓ **\$125/hr** rental rate includes bus and driver
- ✓ **\$0.50/km** fuel surcharge applied to all travel outside of St. Andrews further than the Ghost Road connector for Highway 127

